

# Turnover

CHROMED BARS SEGMENT	2019	2020*	2021	FORECAST 2022
Turnover from sales	124.332.075	76.380.506	117.206.932	153.861.055
<b>Total Production revenues</b>	<b>121.350.691</b>	<b>62.868.621</b>	<b>114.594.013</b>	<b>162.841.837</b>
Total Variable costs	91.552.003	59.422.160	88.658.420	127.012.578
% of Total Production revenues	75,4%	94,5%	77,4%	78%
<b>Contribution margin</b>	<b>29.798.688</b>	<b>3.446.461</b>	<b>25.935.593</b>	<b>35.829.259</b>
% of Total Production revenues	24,6%	5,5%	22,6%	22%
Total Fixed costs	16.961.258	14.807.205	13.434.858	15.258.505
<b>EBITDA</b>	<b>12.837.430</b>	<b>-11.360.744</b>	<b>12.500.736</b>	<b>20.465.222</b>
% of Total Production revenues	10,6%	-18,1%	10,9%	13%
Depreciation and amortization	8.037.655	3.078.769	5.199.652	5.426.827
<b>EBIT</b>	<b>4.799.775</b>	<b>-14.439.513</b>	<b>7.301.084</b>	<b>15.038.395</b>
% of Total Production revenues	4,0%	-23,0%	6,4%	9%
<b>Pre-tax profit</b>	<b>3.012.150</b>	<b>-15.719.188</b>	<b>5.612.192</b>	<b>13.515.311</b>
% of Total Production revenues	2,5%	-25,0%	4,9%	8%
<b>Net profit</b>	<b>2.072.726</b>	<b>-13.737.419</b>	<b>4.597.456</b>	<b>11.335.305</b>
% of total production revenues	1,7%	-21,9%	4,0%	7%